



North Highland Products Ltd
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Dear Member,

I am writing to you to let you know about a key change in how Mey Selections beef is processed. Following a period of review Anglo Beef Processors (ABP-Perth) will be our processor for your cattle from the 6th July 2009.

Looking forward, in partnership with ABP, we see the move as a continuation of our development from the last 3 years of Mey Selections within retail and foodservice markets, both locally and nationally, as well as offering new opportunities.

Procurement will not change, as George Cormack will remain as your contact, who will be happy to answer any questions that you may have (details also on http://www.mey-selections.com/10_corp.html). Local slaughter will remain a key consideration within our procurement strategy and ABP-Perth has extended an open invitation for you to visit its plant and to meet the team.

ABP is happy to procure all types and ages of cattle, from within and from outside the Mey Selections specification. As part of striving to reduce costs and deliver better service, all cattle supplied will be paid by ABP cheque on the day that they are delivered to the abattoir. An enhanced Mey bonus, (for Mey Spec cattle) where applicable, will be paid directly to you from the team in Caithness. We do ask however, that you complete the enclosed census form and return it in the envelope provided to allow your details to be registered with ABP and to ensure prompt payment.

Mey Selections, George, the management team and myself, will be at the following shows supported by ABP and will be happy to answer any questions that you may have:

Caithness	18 th July 2009
Black Isle	6 th August 2009
Orkney	8 th August 2009

Following on from these shows, we will be holding a series of meetings in the region towards the autumn to develop producer groups further within the North Highlands in conjunction with ABP and Sainsbury's.

Our members will also qualify for discounts on Mey Selections products (details to follow shortly). And as part of the evolution of our business it is our intention to introduce a loyalty reward scheme for those committed to supplying Mey Selections (this is in addition to the existing bonus).

There is much that we can offer as part of our commitment to you, your families and your farms and we believe this change of beef processor will deliver real benefits for our region.

Our arrangements for purchase and slaughter of lambs will continue as before working with Dunbia.

If anything is unclear please do not hesitate to get in touch with me directly or with George Cormack.

Yours Sincerely,

Danny Miller

Chairman

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